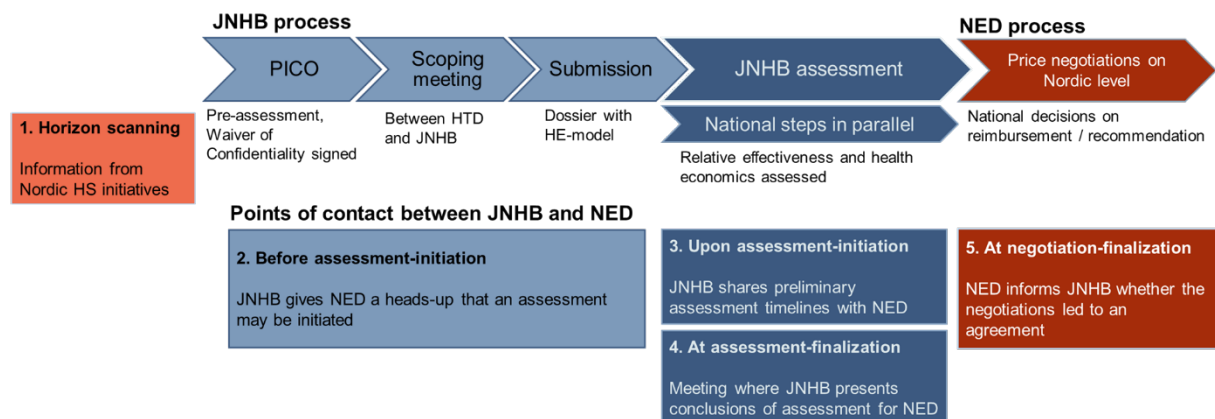


JNHB – NED Collaboration

Introduction

To further strengthen the cooperation between the Nordic countries, the Joint Nordic HTA-Bodies (JNHB) and the New Expensive Drugs (NED) section of Nordic Pharmaceutical Forum have entered a collaboration. The collaboration aims to support joint Nordic negotiations for products assessed through JNHB.

The possibility of joint HTA and negotiations is offered as a voluntary route for suitable products and aims at equal patient access in the Nordic countries. The main steps of the process are outlined below.



Points of contact between JNHB¹ and New Expensive Drugs (NED)² throughout the health technology assessment (HTA) and negotiation processes.

¹ FINOSE is a collaboration for joint Nordic HTA between the Danish Medicines Council (DMC), the Finnish Medicines Agency (Fimea), the Norwegian Medicines Agency (NoMA) and the Swedish Dental and Pharmaceutical Benefits Agency (TLV).

² NED is a working group in the Nordic Pharmaceutical Forum. The group consists of the price negotiation authorities, Amgros I/S in Denmark, Sykehusinnkjøp HF, divisjon legemidler (LIS) in Norway, Landspítali National University Hospital of Iceland, and the New Therapies council (NT-council) in Sweden.

1. Horizon Scanning

JNHB and NED collaborate with the Nordic Horizon Scanning initiatives and receive information about which new medicinal products, and new indications for already approved products are on the way to the market. The information also includes facts about the products characteristics that facilitates when identifying products interesting for Nordic collaboration.

2. By e-mail – Before a JNHB assessment is initiated

2.1 Aim

- For JNHB to give NED a heads-up that a new JNHB assessment may be initiated and that the Health Technology Developer, HTD is interested in a joint Nordic negotiation.
- To give NED a possibility to consider whether the suggested product is of interest for joint price negotiations.

2.2 Process

When a HTD is considering joint Nordic HTA and negotiations, the JNHB team sends an e-mail to inform NED. At this stage, the HTD may not have signed the [Waiver of Confidentiality](#), so only public information can be shared. If NED decides that the product is not suitable for joint Nordic negotiations, NED will inform JNHB about this. If this is the case, the collaboration between JNHB and NED for the specific product will cease.

3. By e-mail – When a JNHB assessment has been initiated

3.1 Aim

- For JNHB to inform NED that a JNHB assessment has been initiated, and whether the HTD is interested in joint Nordic price negotiations.
- If yes, the e-mail should include an overview of the preliminary assessment timelines, so the negotiators can start to plan the negotiation process.
- To share contact information for relevant representatives from JNHB and NED in the upcoming process in the event there is a decision on joint negotiations.
- To ensure common ground for the collaboration between JNHB and NED is established.

3.2 Process

Initiation of a JNHB assessment requires that the HTD sign the JNHB [Waiver of Confidentiality](#). When the Waiver has been signed, the JNHB team can share information about the assessment according to the terms specified in the Waiver of Confidentiality.

If the HTD is interested in a joint Nordic negotiation for their product, JNHB will inform NED about the PICO and preliminary timelines for the HTA process. Each negotiation authority will decide individually and by applying the selection criteria for joint Nordic negotiation if the product is suitable for this process³. Additionally, JNHB and NED provide contact details for relevant contact persons from JNHB and NED in the upcoming process.

It is not compulsory for a product assessed through JNHB to go through a joint Nordic price negotiation. Initiation of a joint Nordic price negotiation is a mutual decision between the HTD and NED. In addition, there is not a requirement for an HTA through JNHB and a joint Nordic report for a product to be suitable for a joint Nordic negotiation.

Steps 4 and 5 below will only take place if there is mutual interest, or a decision is made, between the HTD and NED to enter a joint Nordic price negotiation. The finalized JNHB report can be used to facilitate the negotiations, but the HTA agencies will not participate in the negotiations.

4. Meeting – When the JNHB assessment is finalized

4.1 Aim

- For JNHB to present the key points from the assessment report.
- To give the NED negotiation team a possibility to ask questions about the assessment and conclusions.
- To provide an opportunity to address any concerns/issues regarding the assessment and the joint work.

4.2 Process

JNHB sends a meeting invitation to the NED negotiation team approximately three weeks prior to the release of the final assessment report. The meeting will be held as soon as the JNHB assessment is finalized and JNHB will share the finalized report with NED prior to the meeting. The finalized JNHB report will be published on the national JNHB agencies' websites.

³ [statement-faelles-nordiske-forhandlinger-eng- final.pdf \(amgros.dk\)](#)

5. By e-mail – When the joint negotiation has been finalized

5.1 Aim

- For NED to inform JNHB whether the negotiation has reached an agreement.

5.2 Process

The NED negotiation team informs the JNHB team whether NED and the HTD agreed on a common price. The information does not include the result from the negotiation. Each country will enter into a national agreement with the HTD based on the results of the negotiation.